

*UNITE HERE Local 25 and
Hotel Association of Washington, D.C.
Group Legal Services Fund*

January 1, 2017 – December 31, 2017

January 24, 2018

Trustees

UNITE HERE Local 25 and Hotel Association of Washington, D.C. Group Legal Services Fund

1003 K. Street, N.W., 7th Floor

Washington, D.C. 20001

Greetings:

Attached is the 2017 Annual Utilization Report for UNITE HERE Local 25 and Hotel Association of Washington, D.C. Group Legal Services Fund, hereinafter the “Plan”. During this Plan year, 1037 households opened 1585 new matters.

This report summarizes the legal services furnished to Plan participants and provides a statistical breakdown of:

- ◆ *The total number of Plan cases by area of law and as a percentage of the total Plan cases.*
- ◆ *The total number of attorney hours devoted to Plan cases on an annual basis.*
- ◆ *The total number of legal assistant hours devoted to Plan cases on an annual basis.*
- ◆ *Annual comparative data.*

In the 2017 Plan year, our firm opened 1585 cases with the number of eligible participants for the same period averaging 5897. This reflects member utilization of 27 percent. During this same period, our firm provided 17,000.34¹ attorney hours and Fund contributions totaled \$1,916,437.00. By dividing the total number of attorney hours into the total Plan year contributions, we have calculated that the effective hourly rate for services received by the Plan participants was \$112.73.

If the Plan or its participants were to pay the market rate for legal services received in the Plan year, and using the market rate in the Washington, D.C. Metropolitan Area of \$450.00² per hour for attorney time, the cost would have been \$7,650,153.00 instead of \$1,916,437.00. This difference represents **a savings to the Plan and its participants of \$5,733,716.00.**

¹ Legal assistant hours are valued at 50 percent of attorney hours.

² The \$450.00 rate represents the average blended attorney rate for District of Columbia, Maryland and Virginia according to the United States Consumer Law Survey Report 2015-2016 Attorney Fee Survey Report (pages 52, 82, 150), Ronald L. Burdge, Esq.

Employees with a legal plan lose less time from work and are better able to concentrate on their jobs because their legal plan lawyer is giving them legal advice, defending their rights, and providing reasonable solutions to their problems. Equally important, the Plan lawyer is taking care of time-consuming telephone calls, correspondence and negotiating sessions, and eliminating the clients' unnecessary presence at court appearances. This results in the employees losing less time from work and allows them to function more effectively when at work on company time.

We look forward to continue to provide high quality and cost effective legal services to the Plan, its participants, and their families.

Respectfully Submitted,

REGAN ASSOCIATES, CHARTERED

PAUL K. REGAN
Attorney at Law

Regan Associates, Chartered

UNITE HERE Local 25 and Hotel Association of
Washington, D.C.
Group Legal Services Fund

PERCENT OF TOTAL PLAN CASES

January 01, 2017 - December 31, 2017

TYPE OF CASE	TOTAL PLAN CASES	PERCENT OF TOTAL
Immigration	393	24.8 %
Family Law	283	17.9 %
Consumer	282	17.8 %
Criminal	118	7.4 %
Negligence	100	6.3 %
Landlord/Tenant	75	4.7 %
Real Estate	73	4.6 %
Bankruptcy	63	4.0 %
Traffic	62	3.9 %
Wills	59	3.7 %
General Consultation	28	1.8 %
Administrative Law	27	1.7 %
Probate	14	0.9 %
Juvenile	8	0.5 %
Total	1585	100%

Regan Associates, Chartered

UNITE HERE Local 25 and Hotel Association of
Washington, D.C.

Group Legal Services Fund

ATTORNEY HOURS BY AREA OF LAW

January 01, 2017 - December 31, 2017

TYPE OF CASE	TOTAL HOURS	PERCENT OF TOTAL
Family Law	4064.22	24.15 %
Immigration	3668.36	21.80 %
Criminal	2032.23	12.08 %
Consumer	1856.01	11.03 %
Negligence	1182.99	7.03 %
Bankruptcy	953.53	5.67 %
Traffic	625.13	3.71 %
Real Estate	564.40	3.35 %
Landlord/Tenant	532.37	3.16 %
Wills	372.74	2.21 %
Probate	311.37	1.85 %
Juvenile	260.37	1.55 %
Administrative Law	237.89	1.41 %
General Consultation	168.12	1.00 %
Total	16,829.70	100%

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LEGAL ASSISTANT HOURS BY AREA OF LAW

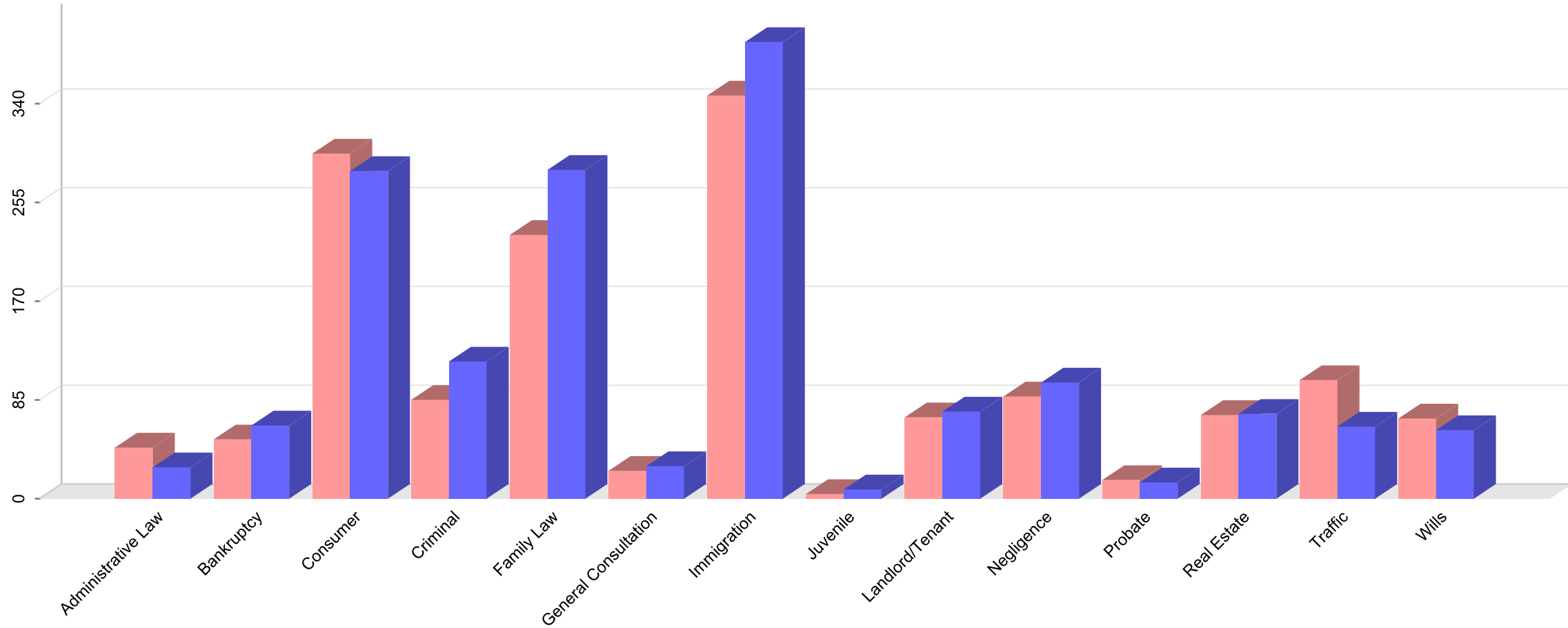
January 01, 2017 - December 31, 2017

TYPE OF CASE	TOTAL HOURS	PERCENT OF TOTAL
Immigration	90.25	26.4 %
Family Law	66.75	19.6 %
Consumer	57.25	16.8 %
Criminal	23.01	6.7 %
Negligence	21.0	6.2 %
Bankruptcy	16.5	4.8 %
Landlord/Tenant	14.0	4.1 %
Real Estate	13.75	4.0 %
Traffic	13.0	3.8 %
Wills	9.75	2.9 %
Administrative Law	7.01	2.1 %
Probate	4.0	1.2 %
General Consultation	3.0	0.9 %
Juvenile	2.0	0.6 %
Total	341.27	100%

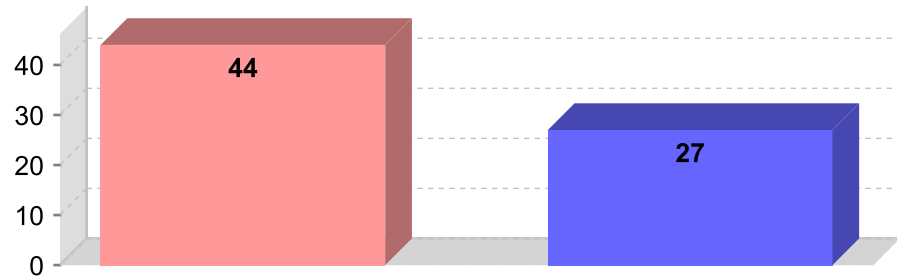
Cases by Area of Law

2017

2016 2017

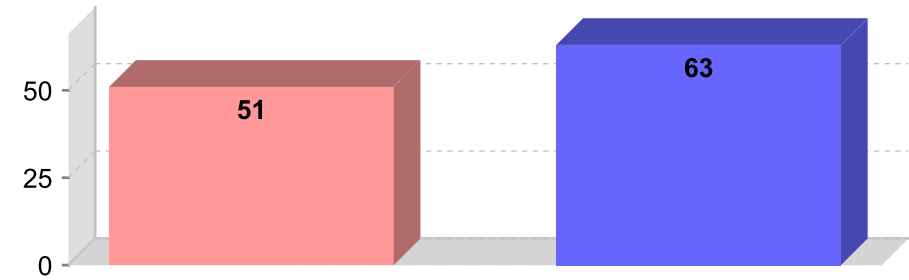


Administrative Law



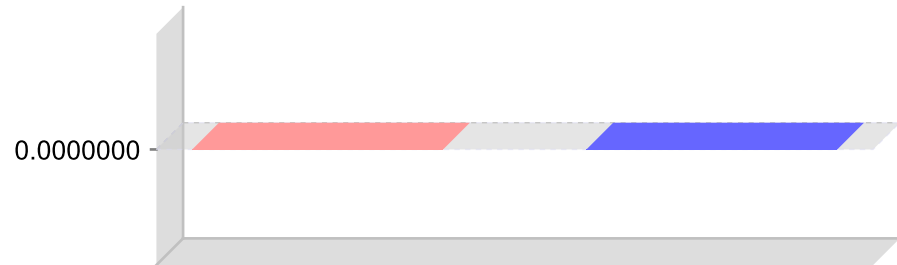
2016 (44) 2017 (27)

Bankruptcy



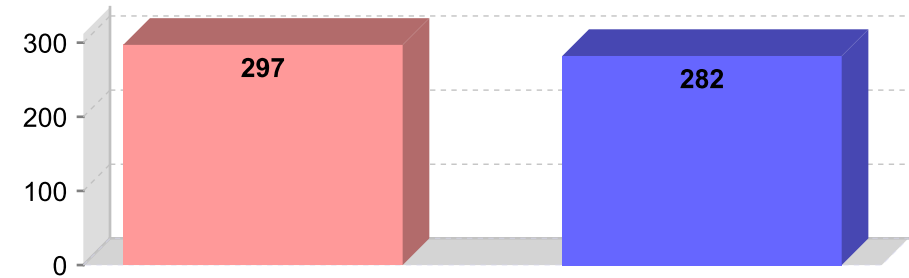
2016 (51) 2017 (63)

Civil Litigation



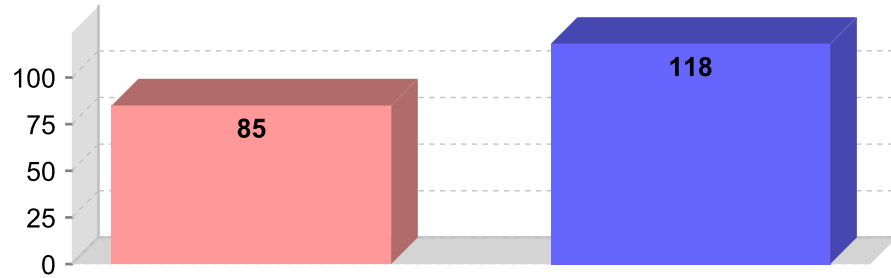
2016 (0) 2017 (0)

Consumer



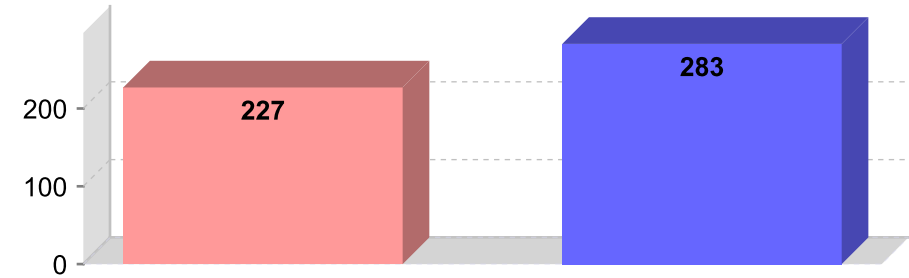
2016 (297) 2017 (282)

Criminal



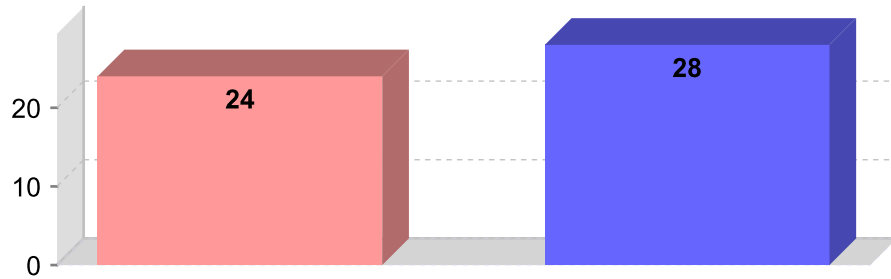
2016 (85) 2017 (118)

Family Law



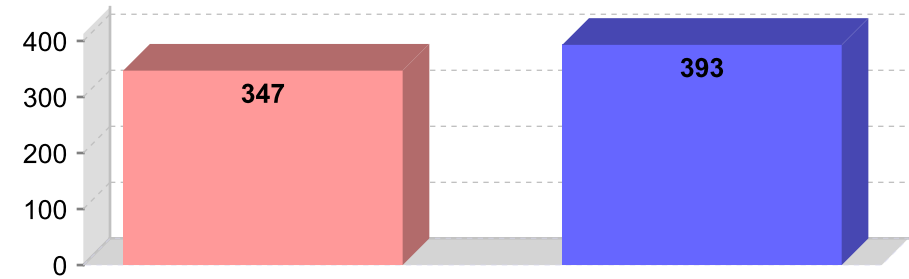
2016 (227) 2017 (283)

General Consultation



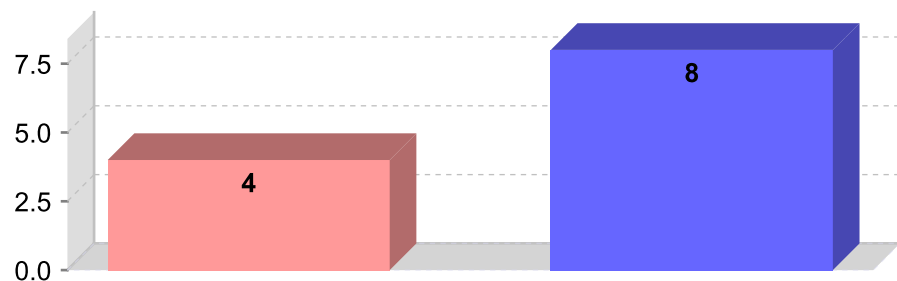
2016 (24) 2017 (28)

Immigration



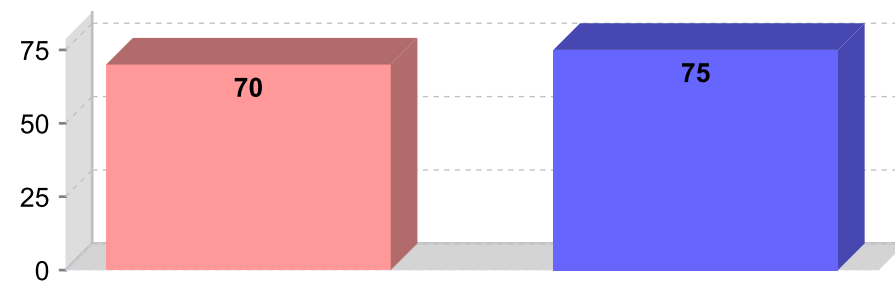
2016 (347) 2017 (393)

Juvenile



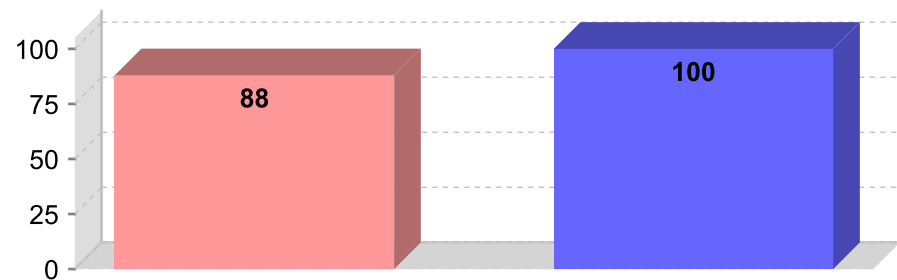
2016 (4) 2017 (8)

Landlord/Tenant



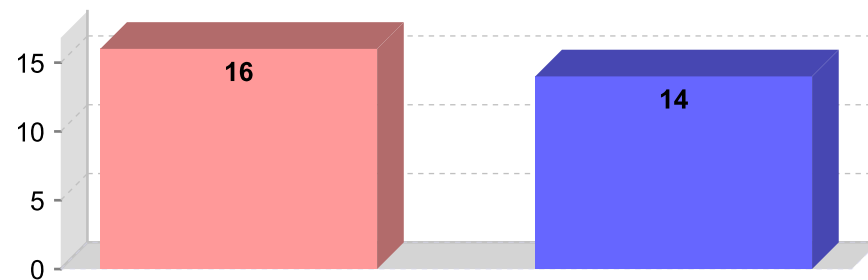
2016 (70) 2017 (75)

Negligence



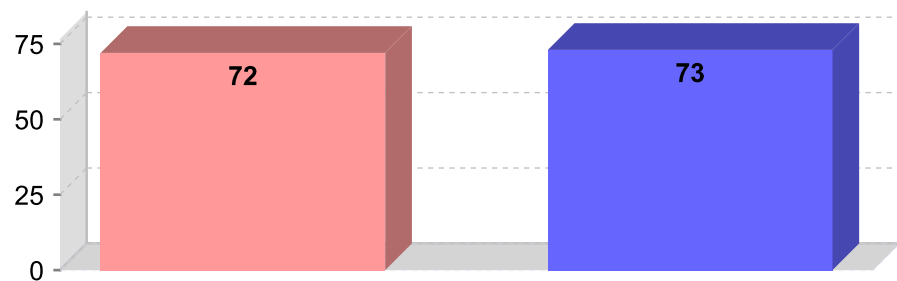
2016 (88) 2017 (100)

Probate



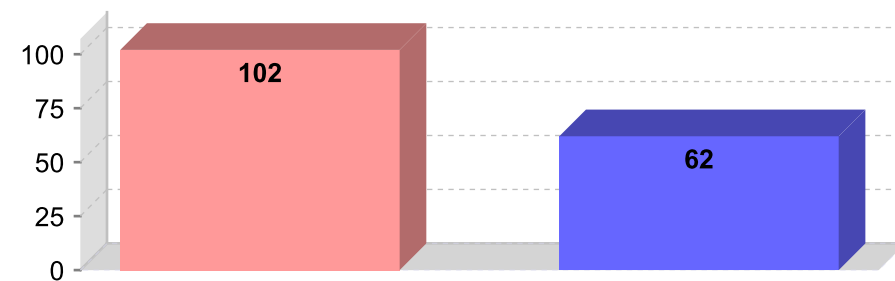
2016 (16) 2017 (14)

Real Estate



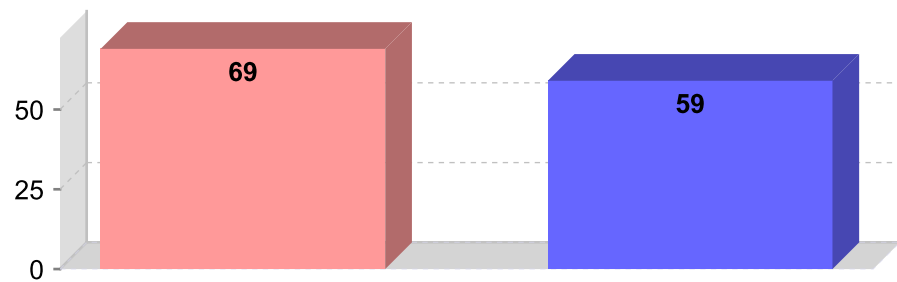
2016 (72) 2017 (73)

Traffic



2016 (102) 2017 (62)

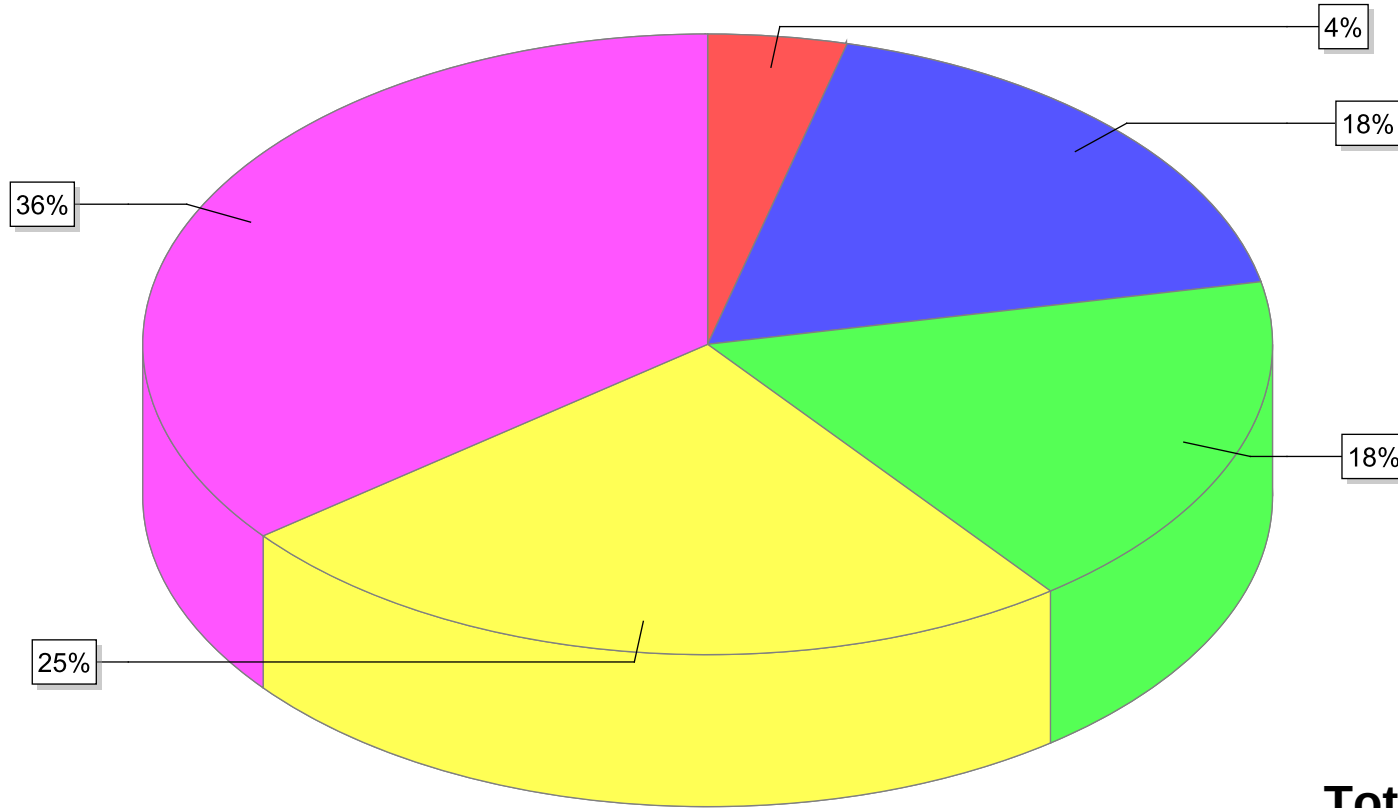
Wills



2016 (69) 2017 (59)

2017 Cases

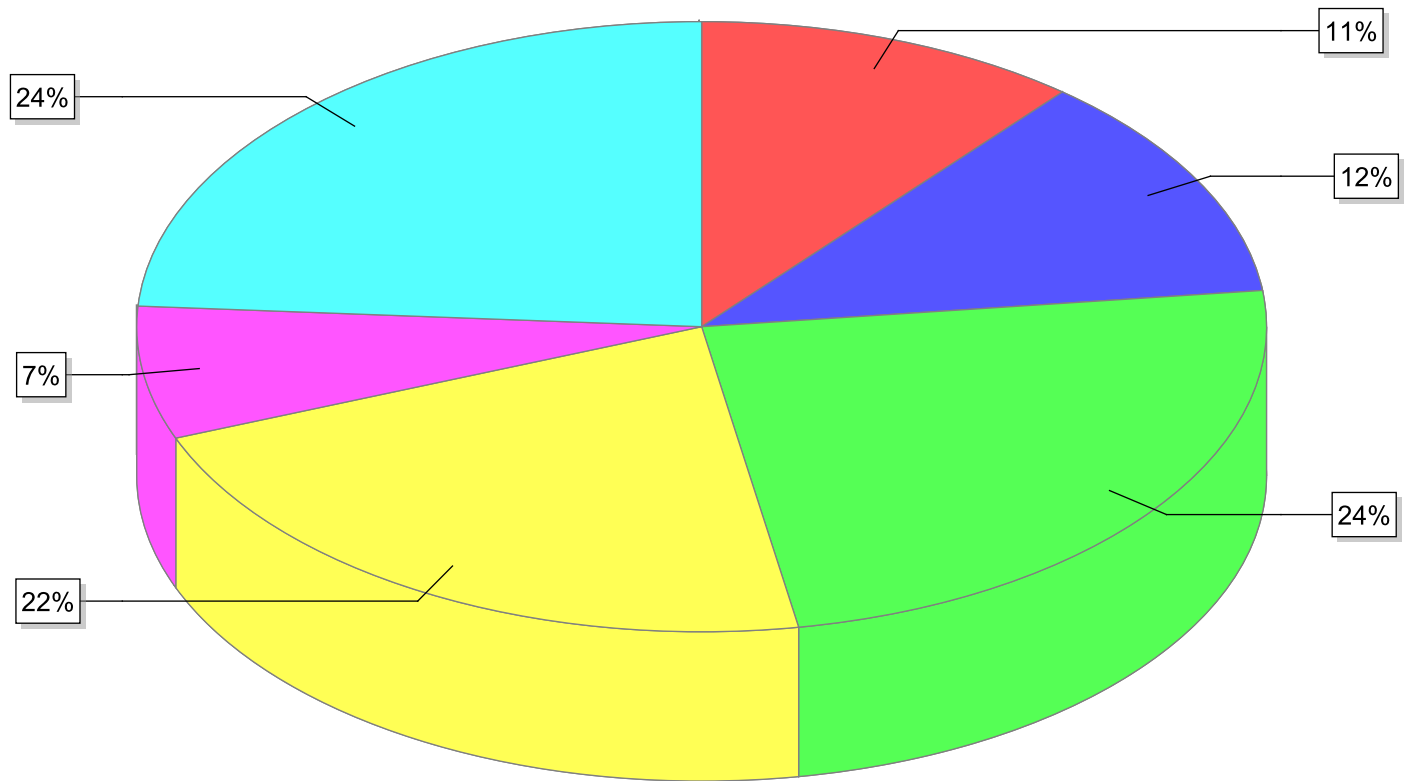
Percent Total by Area of Law



- Bankruptcy
- Consumer
- Family Law
- Immigration
- All Others

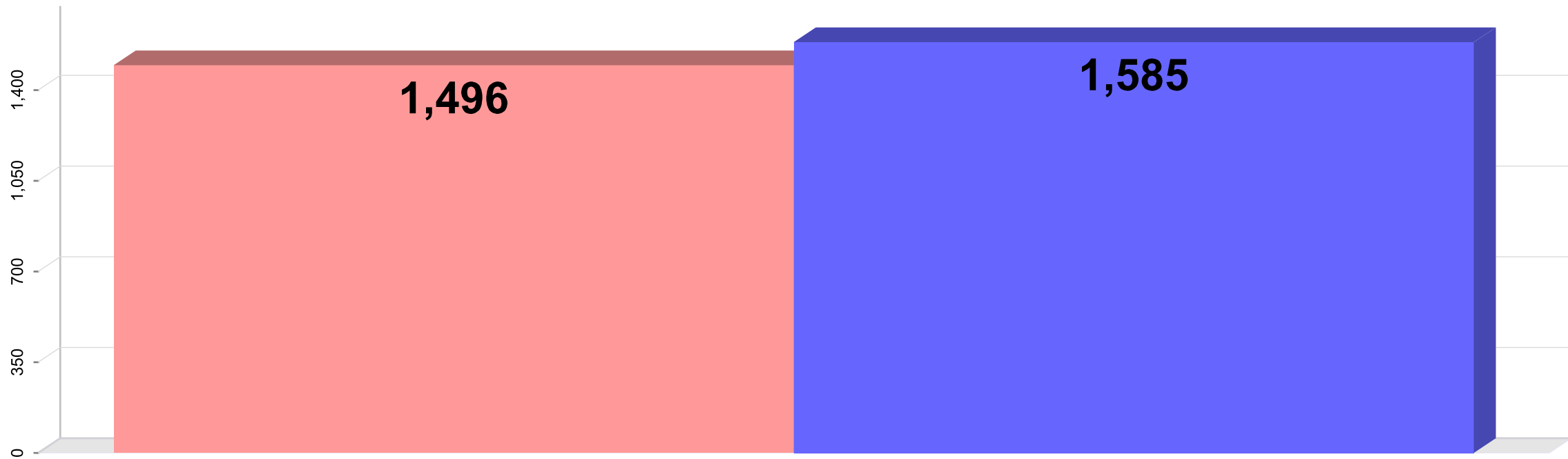
Total: 1585

L25 UNITE 2017 Hours
Percent Total by Area of Law



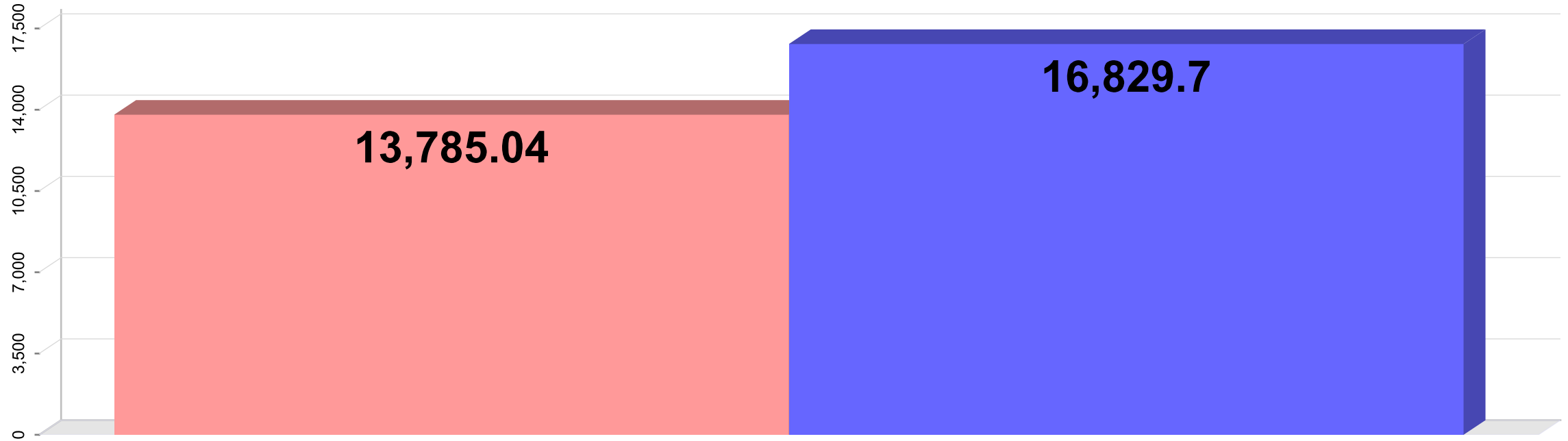
- Consumer
- Criminal
- Family Law
- Immigration
- Negligence
- All Others

Total Cases by Plan Year



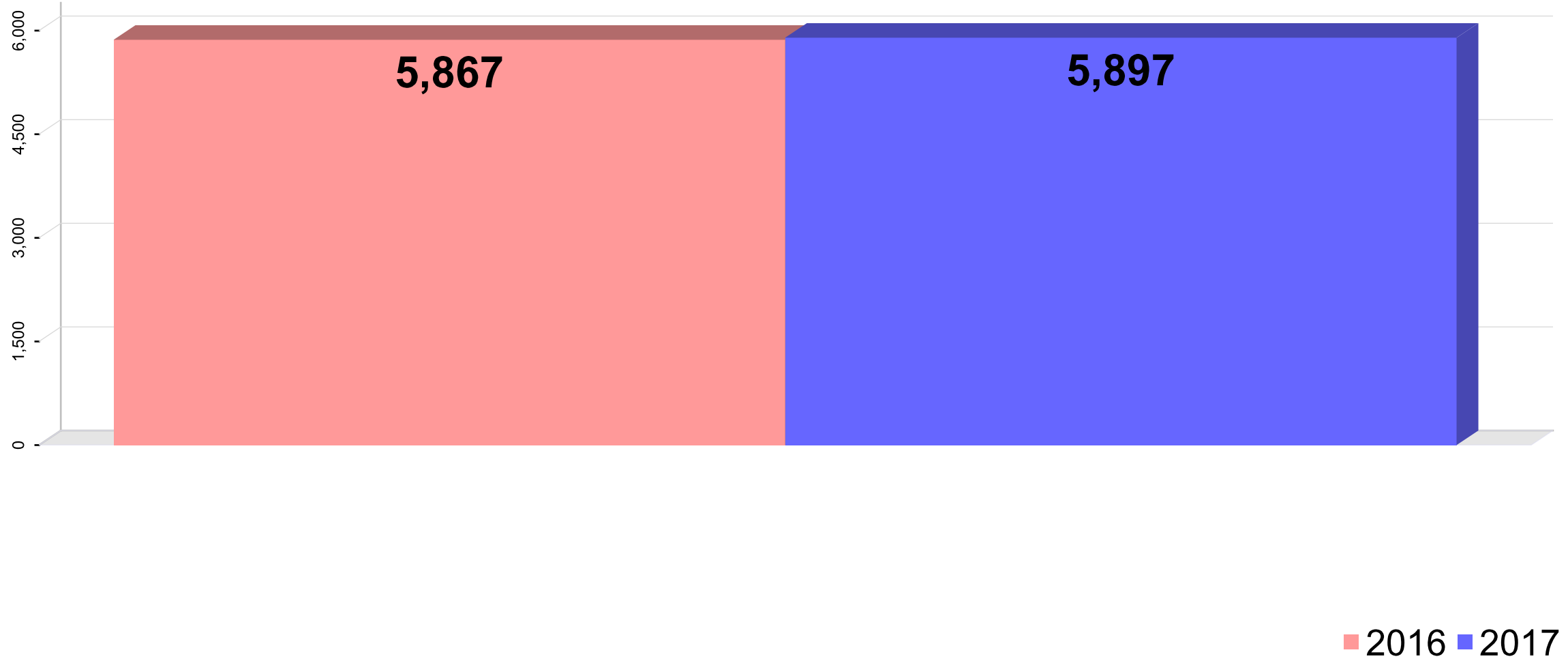
■ 2016 ■ 2017

Annual Hours by Plan Year

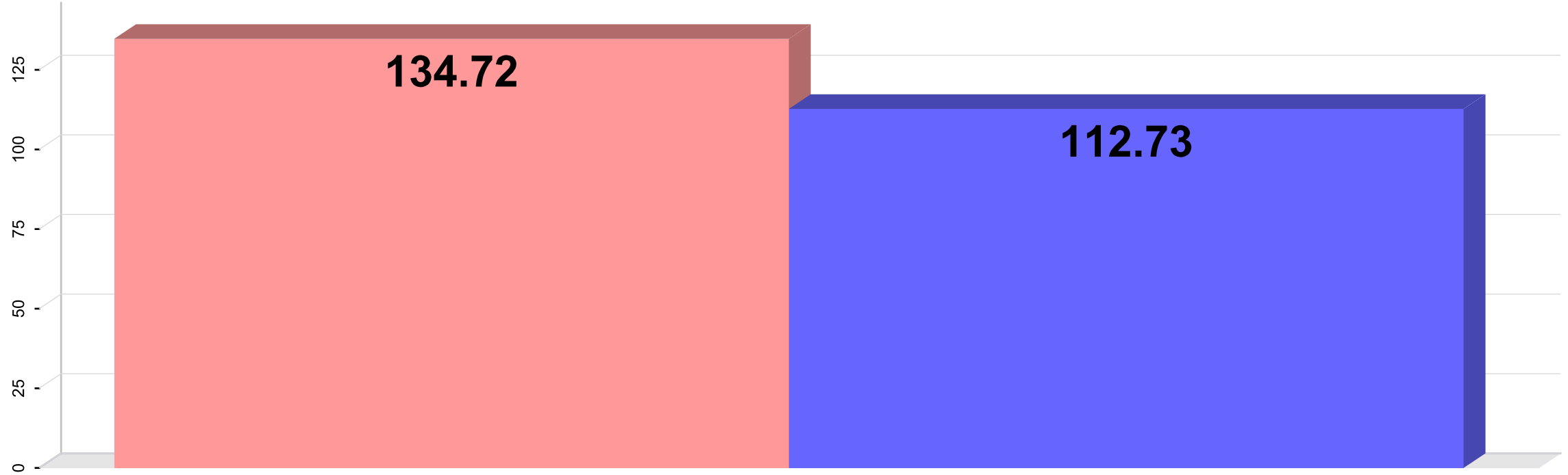


■ 2016 ■ 2017

Participants by Plan Year

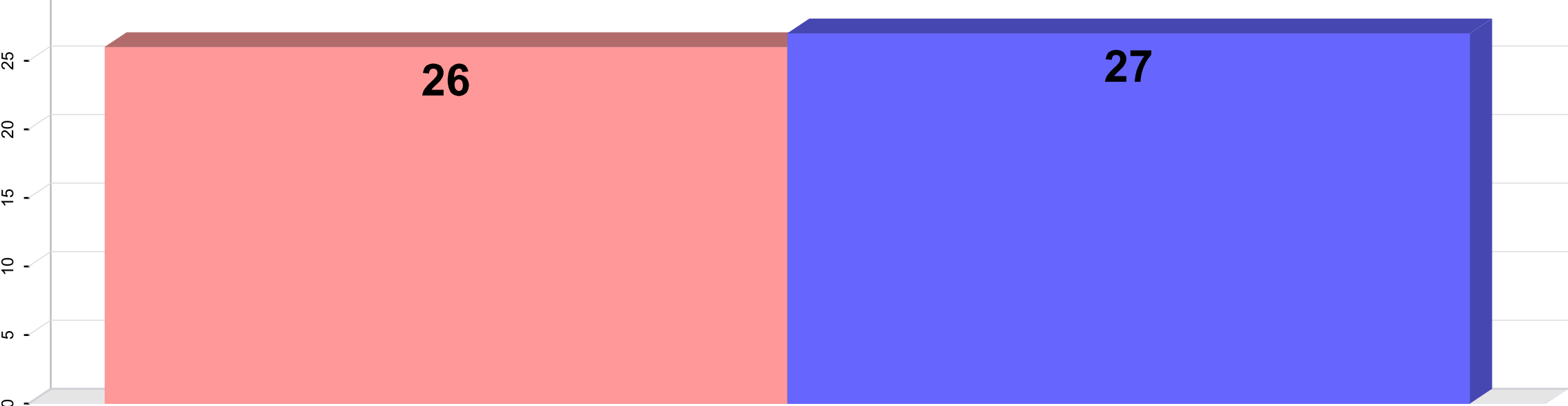


Effective Hourly Rate



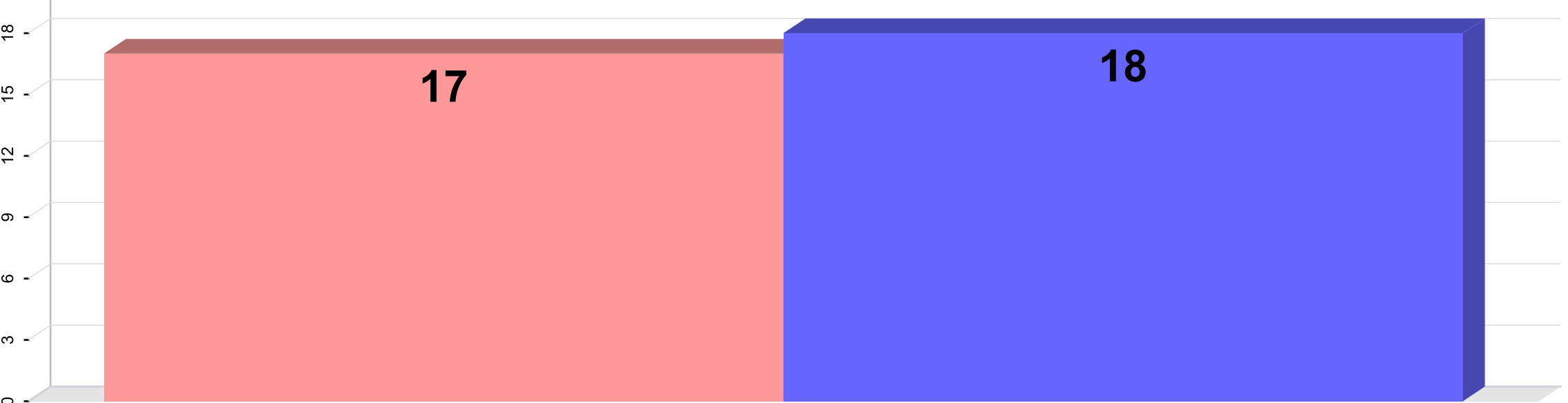
2016 2017

Percent Utilization by Plan Year by Cases



2016 2017

Percent Utilization by Plan Year by Household



2016 2017